

ST. MARTIN'S

Hospitality Center
Albuquerque, New Mexico



April 1, 2008, Volume I

St. Martin's Hospitality Center
Newsletter

NEWS

COMCAST CONNECT TO CARE:

This year is off to a spectacular beginning. St. Martin's is one of several agencies in Albuquerque that will benefit from the upcoming Comcast Connect to Care Day which will be held Saturday, May 3rd from 9 a.m. to 3 p.m. and hosted on the premises of St. Martin's Day Shelter. Please plan to join us for this awesome event. Numerous community homeless service providers will participate. Free boxed lunches and other goodies will be served for everyone in attendance. Mayor Martin J. Chavez will kick-off the event with a press conference.



BRUNCH & SILENT AUCTION FUNDRAISING EVENT:

St. Martin's will host a Brunch and Silent Auction fundraiser on Sunday, June 8 from 11:00 a.m. to 2:30 p.m.

For event ticket purchase and reservations, please call Tracy Alexis at 242-4399 x 236. Albuquerque Civic Light Opera will perform Broadway Showtunes!

Tickets: \$75.00/person; Table of 4: \$250.00

Seating is limited so please get your tickets and group tables early.

We have fabulous items for this auction. Items for men and women, such as: a week-long private condominium get-away to Durango, Colorado; spa packages; art; jewelry; airline tickets; tools; salon services; bowling.

Bring your Dad for a wonderful brunch and early celebration of Father's Day - and get his gift at the same time!

DID YOU KNOW? That on the third Wednesday of every month, if you use the enclosed flyer and eat at Applebee's located at 2600 Menaul, 15% of your total dining bill will be donated to St. Martin's? Please tell your family, friends, neighbors, and civic and social group members. Be sure to take a hard copy of the attached flyer with you and present it to your wait person before you order.

DID YOU KNOW? If you are thinking about refinancing your existing mortgage, taking out an equity loan or simply securing a loan for a first-time home purchase, by securing your loan through our community partner, Wells Fargo, if you indicate you would like a donation to go to St. Martin's, Wells Fargo will contribute \$300 of your loan closing costs to St. Martin's. Please keep this in mind as interest rates continue to fall. Tell your friends, family, neighbors and civic organizations about this wonderful way to support St. Martin's.

DID YOU KNOW? Did you know that St. Martin's Shelter Director, Linda Fuller, was nominated for one of Goodwill Industries of New Mexico's prestigious 2008 Edgar Awards in Human Services? She was, and she won in the category of "2008 Employee of the Year". Linda was recognized at an awards ceremony that was hosted at Embassy Suites on March 29th by Goodwill Industries of New Mexico. Please join us in congratulating Linda for receiving this much deserved recognition!

DID YOU KNOW? Did you know that donors come in many forms? At St. Martin's, we are blessed to have

many donors - corporate and private donors, family and individual donors, regular donors and intermittent donors. Each and every donor is in a partnership with St. Martin's and that partnership is very much appreciated!

DONATIONS: We know that people have choices about where and how they donate their time, their clothing cast-offs, canned goods and their hard-earned money. We are thankful for the partnerships we've established. We readily acknowledge that without our donor partnerships, St. Martin's would not exist. We thank each and every one of you for your selfless and generous donations of time, materials and money to St. Martin's!

If you would like to donate to St. Martin's, you may drop off items at 1201 3rd Street, NW, Monday through Friday, from 8:00 a.m. to 4:00 p.m. If you have large items such as appliances that you would like to donate, please call us at 242-4399 to schedule a pick-up.

PLANNED AND MAJOR GIFTS: Did you know that your special legacy to St. Martin's enables us to further the goals that we support together, far into the future? You can make a difference in the lives of those we serve!

Please consider allowing St. Martin's to help you increase your retirement income and craft your legacy at the same time! To find out more, please call Tracy Alexis at 505-242-4399 x236.

RE-VAMPING THE WEBSITE: St. Martin's is in the process of revamping its website. Please bear with us as we journey toward this upgrade.

2008 BOARD OF DIRECTORS:

Board Chair – Monica Hussey

Past Chair – Kirk Benton

Vice Chair – Barbara Dodge

Treasurer – Dana Skaar

Secretary – Ron Raburn

Director – Valerie Armendariz

Director – Lucy Barela

Director – Joan Coppens

Director – Donna Haltom

Director – Cathy Newby

Director – Chris Ocksrider

Director – Tracy Quevedo

Did you know that St. Martin's requires its Board members to support the organization, both in the form of volunteer hours to serve on the Board as well as financial donations to help support the Agency's mission? Yes, we do! While each of St. Martin's Board of Directors gives of his/her time freely to ensure the agency is reaching its goals, each Board Member also supports St. Martin's with financial contributions, introductions to others who may make financial contributions and introductions that help St. Martin's leverage Board members' myriad business resources. To each of our member on St. Martin's Board of Directors, we thank you!

CRITICAL NEEDS:

- **Medical Visit Co-Pays**

One of St. Martin's clients has been diagnosed with organ cancer. Financial assistance for the medical co-pays is greatly needed.

- **Newer Computer Components/Peripherals**



In order to keep the agency running smoothly, St. Martin's is in need of computers, laptops and peripheral components that are **less than two years old**. If you, or someone you know, have computer components that are less than two years old and would like to donate them, please consider donating them to St. Martin's.

- **2 P.O.D.S. Storage Units**

In order to continue accommodating clients' personal belongings storage needs, and to help keep grocery carts to a minimum on downtown streets, St. Martin's desperately needs two Portable On-Demand Storage [P.O.D.S.] units. Size needed is two 8 by 8 by 16s.



- **Angel Benefactors/Major Gift Philanthropists**

St. Martin's needs major gift philanthropists or "angel" benefactor. With so much of its current budget coming from federal, state and municipal grants, St. Martin's is capped on the percentage of those funds that can be used for administrative overhead. This has easily translated into a less-than-living-wage for too many of St. Martin's very dedicated professionals. In order to get staff and professionals to a wage reflective of their education, dedication and tenure (and with grant funding creating financial stagnation/stagflation) with St. Martin's, we continue to need outside financial assistance.

- **Newer (2006-2007) Cargo Van**

St. Martin's is in need of a cargo van for picking up food and larger donations.

The above critical needs are each important independently and are not listed in any particular order. They are equal on the scale of

need and any assistance toward getting them addressed, either independently or as a group, puts St. Martin's one step closer to focusing on what it does best... "ending homelessness one person at a time".

SUMMER WISH LIST:

- Food – Canned and Fresh
- Finances for Travelers' Aid

BOARD OF DIRECTORS'

SPOTLIGHT:

St. Martin's is in transition with its Board of Directors. The Board Chair, Kirk Benton, has reached the end of his Board term and is handing the baton over to St. Martin's new Board Chair, Monica Hussey. St. Martin's believes now is an appropriate time to acknowledge, with gratitude, some of the wonderful and profoundly positive work that Kirk brought to fruition during his tenure as St. Martin's Board Chair. Please join St. Martin's in congratulating Kirk for the following:

- Creating and implementing staff and Board of Directors' interactions at least twice per year
- Implementing 360 degree personnel reviews for St. Martin's executives, employees and volunteers
- Developing and implementing an agency-wide strategic plan
- Being constantly vigilant to the needs of the homeless and to the needs of the mentally ill

The above are just snippets of the many wonders that Kirk has manifested during his tenure as Board Chair of St. Martin's. We know that St. Martin's is a better place because of Kirk Benton and we are grateful for all of the help he has donated to St. Martin's over the years!

Programs available at St. Martin's

Day Shelter Program:

- Day shelter

- Meals and Food
- Showers and Hygiene
- Clothing Exchange
- Post Office and Mail Services
- Telephone and Message Services
- Short-Term/Long-Term Storage
- Jobs Placement/Intensive Employment Program
- Advocacy Program
- Chiropractic Services
- VA Outreach
- Homeless Court / Legal Aid
- New Mexico AIDS Services

Behavioral Health Services:

- Substance Abuse Treatment
- Psycho-social Rehabilitation Outreach
- Intensive Transitional Case Management
- Housing
- Physical Health
- Social Services
- Dual Diagnosis
- Supportive Housing Program
- Self-Sufficiency Program
- Albuquerque Continuum of Care for Enhanced Supportive Services
- Family Services
- Prevocational Services
- Literacy and GED Services
- Medication Management, Psychiatric and Nursing Care
- Intensive Employment Program, including those with Psychiatric Disability

Other:

- AmeriCorps VISTA Volunteers
- Community Relations Project
- Neighborhood Clean-up
- Mayor's "War On Weeds" Program
- Security

St. Martin's Hospitality Center Annual Report

July 1, 2006-June 30, 2007

St. Martin's Hospitality Center is one of New Mexico's largest multi-program providers of services for the homeless and being accountable to the many agencies, donors, and volunteers that make our work possible. Our mission is *"to assist people living in conditions of extreme poverty to live independently by providing resources, services and options"* with a vision of *"ending homelessness one person at a time."*

St. Martin's was founded in 1985 by a coalition of eight Episcopal churches, with the goal of providing day shelter and a simple meal to Albuquerque's homeless. Today we are supported by a complex array of federal, state, county, community, and private sources that support shelter, jobs, behavioral health and supportive housing programs.

The figures in this report reflect unaudited totals for our most recent fiscal year of operation, July 2006-June 2007. We are pleased with the record of fiscal control they demonstrate. Such is a testament to dedicated management and staff, especially in a time of declining federal support for many of our services.

Summary of Operating Revenues and Expenses

Revenues	2006 – 2007	
United Way	\$ 144,000	4%
US Dept. of HUD	\$ 174,500	5%
Miscellaneous	\$ 12,431	0%
Other	\$ 53,642	2%
Contributions	\$ 388,887	12%
Program Income	\$ 689,487	21%
Government Grants	\$ <u>1,893,608</u>	<u>56%</u>
	\$3,356,555	100%

Expenses

Behavioral Health	\$1,359,779	41%
Day Shelter	\$ 597,771	18%
Employment	\$ 287,983	9%
Housing	\$ 687,268	21%
Administration/Fundraising	\$ <u>371,696</u>	<u>11%</u>
	\$3,304,497	100%



